# Accessories by

### Production information for our customers

#### Where are your products manufactured and why did we choose this or these location(s)?

#### 4C digital printed articles:

We produce all 4C digitally printed items, primarily shawls and scarves but also ties (e.g. plain colored in all colors or with photo-realistic motifs) directly in-house.

Available here are silk satin and silk twill, silk in various jacquard weave structures, chiffon/georgette, silk/cotton, 100% modal and various types of polyester, from woven polyester for ties to polyester satin and polyester chiffon for shawls and scarves.

Our named silk and silk/cotton fabrics, which are printed individually for you, as well as all scarves made from them are certified according to OEKOTEX Standard 100. We produce in our house CO2 neutral.

The advantage: We can also realize very short-term productions and small runs.

#### Woven neckties:

Ties are mainly made from woven silk, our preferred production locations are China and Italy.

What speaks for a production in China?

In China, we produce exclusively in 2 weaving mills, which we are very familiar with from numerous visits and are audited according to **BSCI**.

Short delivery times, a very large selection of colors, modern looms and a very good priceperformance ratio are the most important factors here.

An example: While a German weaving mill has a color range of around 75 silk yarns, an Italian one has around 120 colors, our weaving mills in China have around 850 different silk yarns to choose from. Individual coloring (if not already available in the extensive color selection) is possible from a few hundred ties, in Germany or Italy the minimum order is 5000 pieces for individually dyed yarns. *The same technical equipment, more flexible delivery times, a significantly larger selection of colors and an excellent price/performance ratio - many factors speak in favor of China as a production location. Minimum order: from 50 pieces* 

What speaks for a production in Italy?

In addition to the high social and environmental standards that can of course be expected for European productions, our weaving mill (and also printing shop) is certified according to Oekotex 100 for both silk and polyester yarns.

The silk yarns are also produced and dyed in Italy. The quality here achieves the highest possible classification of 6A (on a scale from 1 - lowest value - to 6A - highest value -, for comparison China 3-4). This quality shows its advantages especially with very high-density designs (often used to be able to reproduce colors strongly).

If you are looking for top-end products of the highest quality in terms of quality, workmanship and environmental standards, and are flexible in terms of colour, you will certainly get the best possible quality with our ties from Italy. Minimum order: from 100 pieces

#### **Screen printing:**

We also produce screen-printed items, in particular scarves and shawls in runs of 200 or more, in China.



We have already written a bit about the general production conditions above. *In addition, shawls and scarves usually have to match the color of the ties, so it makes sense to have the same production site.* 

## Important is the price advantage, especially the preliminary printing costs of the screen printing stencils.

While in Italy there are costs of approx. EUR 200 - 240.00 per color (!), with a 4-color motif incurring one-off costs of up to EUR 960.00, these only amount to a maximum of EUR 70.00 in China per color.

Chinese companies only have weaknesses in the graphics and design area - therefore all designs are created by our graphics department and never in the Far East.

For the reasons outlined above, we recommend - apart from all 4C-printed items that we produce inhouse - a production made in China. Of course, we are also happy to produce your items in Italy.

#### Socks

Here are our production sites in Poland and China. Both manufacturers are OEKO-TEX 100 certified, and the Chinese manufacturer is also audited according BSCI. The qualities are comparable.

#### **Belts**

Here we are specialized in the unusual designs - printed variants, with logos, individually colored buckles etc. . The production site is also in China, the material is vegan leather (PU). This production facility is also audited according to BSCI.

Please also consider our information sheet on the Supply Chain Due Diligence Act.

- Your Sournois team -